

Hao Sun / Dániel Z. Kádár (eds)

It's the Dragon's Turn

Chinese Institutional Discourses

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The aim of this volume is to fill a long-recognised gap in communication, discourse and culture studies by providing descriptions and analyses of Chinese institutional interactions in various settings. This book contributes on the one hand to the latest developments of discourse studies with insights into the analysis of Chinese institutional interactions. On the other hand, this volume serves as a valuable resource for readers who intend to become acquainted with Chinese culture and institutional discourse.

This volume contains contributions by some of the leading scholars in the field of Chinese discourse analysis. The contributions examine Chinese institutional interactions in various settings, including business negotiations, courtroom interactions, medical consultations, survey interviews, and business telephone calls.

Contents: Hao Sun/Dániel Z. Kádár: Preface – Yuling Pan: Cross-cultural Communication Norms and Survey Interviews – Hao Sun: Participant Roles and Discursive Actions: Chinese Transactional Telephone Interactions – Dániel Z. Kádár: Power and Formulaic (Im)Politeness in Traditional Chinese Criminal Investigations – Angela Chan: Meeting Openings and Closings in a Hong Kong Company – Kang-Kwong Luke/Tai Pong Lam/Wei Zhang: Electronic Medical Record Keeping and Doctor-Patient Interaction: An Analysis of Medical Consultations in Hong Kong.

The Editors: Hao Sun, Department of English and Linguistics, Indiana-Purdue University, USA, has carried out extensive research into discourse analysis, pragmatics, language and culture, and language teaching pedagogy. She has published many articles in journals of international standing, including *Language in Society*, *Journal of Pragmatics*, *Pragmatics*, *Pragmatics and Language Learning*, *Journal of the Chinese Language Teachers Association*, and *Reflections on English Language Teaching*.

Dániel Z. Kádár, Research Institute for Linguistics, Hungarian Academy of Sciences, has been carrying out research into traditional Chinese (im)politeness, historical Chinese institutional discourse, and honorific language. He has authored and edited several books, including *Terms of (Im)Politeness* (2007), *Historical (Im)Politeness* (Bern: Peter Lang, in preparation), and *Letter Writing in Late Imperial China*, and has published many papers in international journals, such as *Journal of Politeness Research*.

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